



**From Conception to Realization**

**NCACCIA/SDAA Joint Conference  
March 20, 2018**

# Disclaimer



- We are not the experts!
- However, we will gladly share our experiences and what we have learned along the way.

# Identifying the Need

- Advanced Manufacturing was the first iteration of our Pathways to Prosperity initiative
  - Collaborative effort of local educational entities, secondary & post-secondary, along with industries and intermediaries
  - Building systems of career pathways linking high school, work, and community college, to increase the number of youth who complete high school and attain a postsecondary credential with labor market value (<http://www.jff.org/initiatives/pathways-prosperity-network>)
  - Levers: Employer Engagement, Career Information & Advising, Career Pathways, and Intermediaries
  - Final report published January 2015
- Action steps included increased exposure activities and opportunities for students
  - Added a manufacturing class to our city school offerings
  - Expanded programming throughout the county schools
  - Developed a youth apprenticeship program

**PATHWAYS**  
TO PROSPERITY

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A Jobs for the Future and Harvard  
Graduate School of Education Initiative

# Seeking to Close the Interest Gap

“There’s this negative stigma to manufacturing. Frankly, it’s hard to get the younger people interested.”

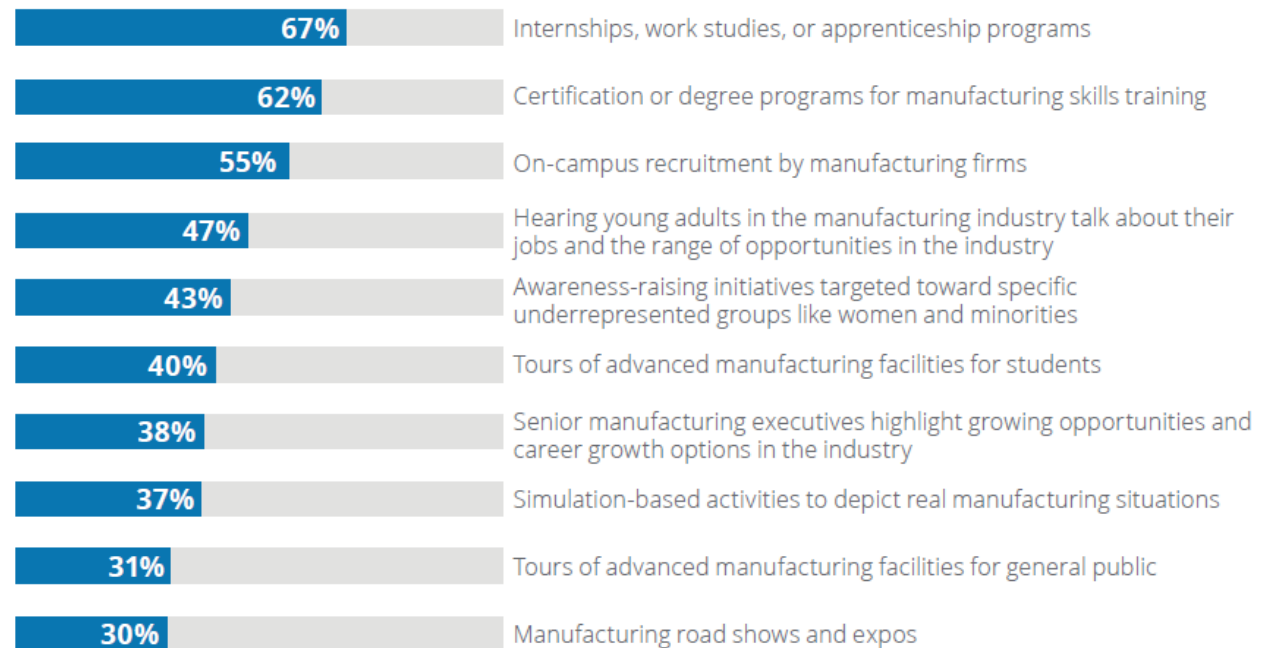
*Chris Harrington*  
*Elastic Therapy, Inc.*  
*Director of Operations*

“I think the apprenticeship will help those students see an immediate purpose and a connection to what they enjoy — the hands-on, the making of something, the production piece, the creativity that comes with that — and tap into a method to get the education that is needed while earning a wage.”

*Nancy Cross*  
*Director of Career and Technical Education for RCSS*

**Figure 11. Programs that increase interest in manufacturing careers**

Percentage of respondents who said each of the following programs would help to increase interest in manufacturing as a career choice to a “great extent” or “high extent”



Taken from:

**A look ahead** | How modern manufacturers can create positive perceptions with the US public

A study by Deloitte and the Manufacturing Institute

<https://www2.deloitte.com/us/en/pages/manufacturing/articles/public-perception-of-the-manufacturing-industry.html>

# Seeking to Close the Skills Gap

“You cannot go out and hire the talent that you need. The skills that... [employers] need, we can’t find it. So, we’ve got to develop it ourselves.”

*Chris Harrington  
Elastic Therapy, Inc.  
Director of Operations*

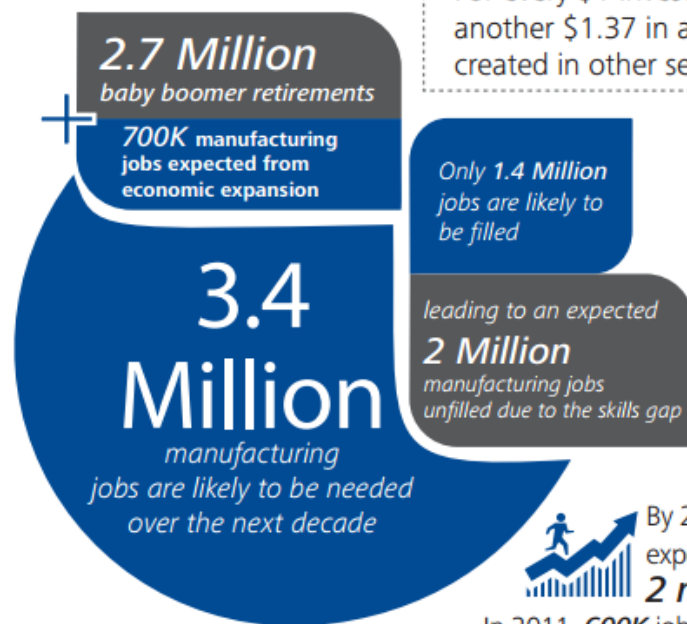
Over the next decade nearly 3 ½ million manufacturing jobs will likely be needed and

2015 **2 Million** 2025  
are expected to go unfilled due to the skill gap

## *The implications are significant*

Every job in manufacturing creates another 2.5 new jobs in local goods and services.

For every \$1 invested in manufacturing, another \$1.37 in additional value is created in other sectors.



# Conception – Making Connections

April 2016



**CTE Directors**



**Customized Training**



- Discuss multiple WBL opportunities
- Trajectory from guest speakers (low stakes) to Apprenticeships (high stakes)
- Discuss how industry could plug in to the continuum



# Conception – Generating Interest

## June 2016

- Informational meeting for all interested industries
- Representatives from GAP, Guilford County Schools, and GTCC to help facilitate discussion and give their perspectives of apprenticeships.
- *Curriculum was not a part of this meeting*
  - *Initial thought was it would fall under Continuing Education*

## October 2016

- Dr. Pam Howze, Program Director for National Fund for Workforce Solutions, attended an industry interest meeting to further explain apprenticeships

# What is



?

- Dual Training
  - 6,400+ hours on-the-job training
  - 1,600 hours of college coursework
- Journeyman Certificate
  - *NC Community College System / US Department of Labor*
- A.A.S. degree in Manufacturing Technology
  - *Randolph Community College*
- Employable credentials
- Earn while you learn!





# What's in it for ME?

## Apprentice Perspective

- Earn a paycheck while learning in-demand skills
- Incur no cost for college, books, or fees
  - *Tuition waived – see numbered memo CC16-040 for specifics*
  - *Industry pays for books and supplies, our BOT waived fees*
- Earn college degree
- Earn Journeyman certificate
- Gain future employment opportunities with above average earnings.
- Graduate with no college debt



# What's in it for ME? Business Perspective

- Developing future workforce and an employable community
  - Growing overall workforce
- Training of candidate to your unique business needs
- Building a talent funnel that will help fuel your growth.

## Founding Partners



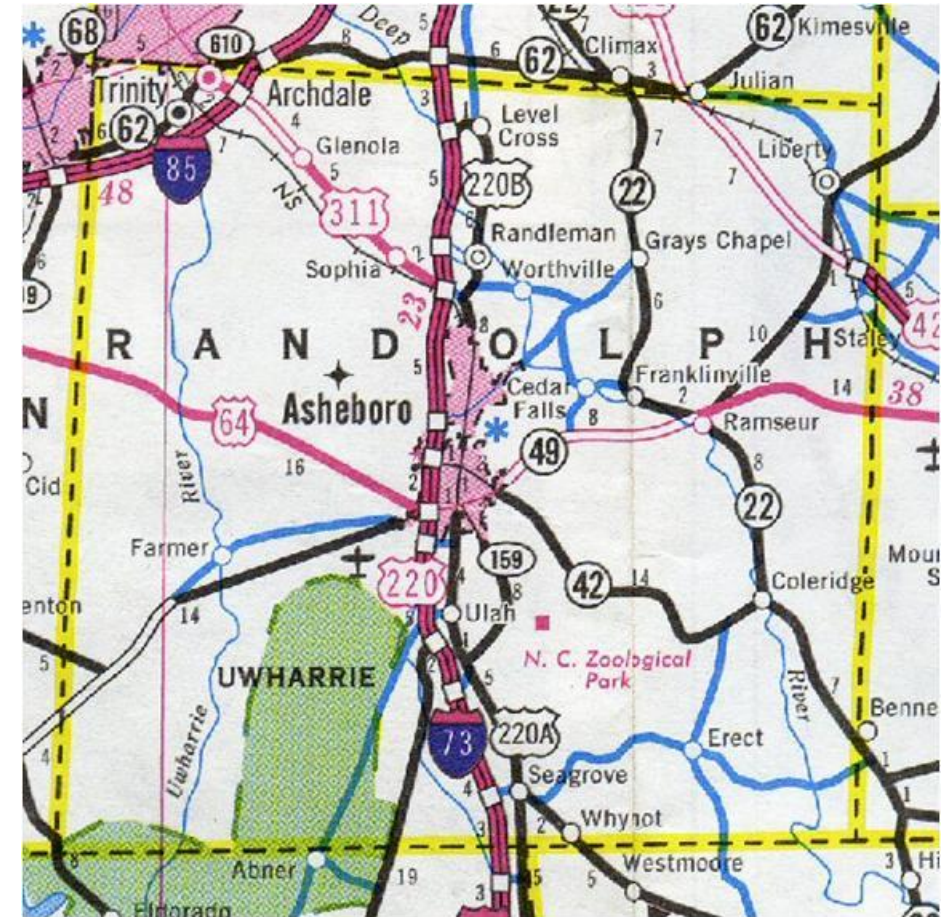
## New Partners



# What's in it for ME?

## Community Perspective

- Preparing youth for jobs that are open in our community.
- Skills growth is a driver to company location decisions.
- Skills growth is an economic lever
  - Individuals and families
  - Businesses
  - City, County, and State tax base





# Identifying Key Partner Responsibilities

- High Schools
  - Generate interest and identify prospective apprentices
  - Provide flexibility in course scheduling for apprentices
- Community College
  - Deliver RTI – related technical instruction
- Industry
  - Develop program guidelines
    - Wage scale, applicant screening requirements
  - Develop work processes
    - [Apprenticeable occupations](#)
  - File and maintain all required paperwork



# Community College Responsibilities

- Help connect industry partners to youth apprenticeship programs
- Work with local consortia and individual industries as a collaborative partner
- Help develop related education for apprenticeship programs; embed stackable credentials
- Utilize Career and College Promise to support dual credit for high school youth apprentices

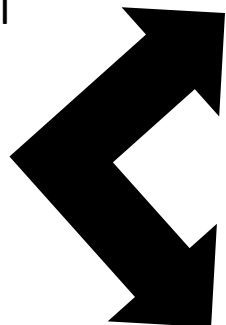


*Taken from draft copy of NC Youth Apprenticeship Guide*

# Program to Serve All...*Most*

## Core Coursework:

- ☐ Basic Welding
- ☐ Industrial Safety
- ☐ Machining Tech I
- ☐ Manufacturing Quality Control
- ☐ Manufacturing Materials I
- ☐ Mechanical Manufacturing Systems
- ☐ Lean Manufacturing
- ☐ Intro to Automation
- ☐ Basic CAD
- ☐ College Student Success
- ☐ Writing & Inquiry
- ☐ Professional Research
- ☐ Algebra/Trigonometry I
- ☐ Two Electives



## Mechatronics Concentration:

- ☐ Intro to Electricity
- ☐ Diagrams and Schematics
- ☐ Hydraulics/Pneumatics I
- ☐ Circuit Analysis I
- ☐ Industrial Controls
- ☐ Mechanisms
- ☐ Prog Logic Controllers (PLC)
- ☐ Troubleshooting
- ☐ Advanced PLCs

## Machining Concentration:

- ☐ Blueprint Reading/Machining I
- ☐ Machining Calculations
- ☐ Machining Technology II
- ☐ Advanced Machining Calculations
- ☐ CNC Turning
- ☐ CNC Milling
- ☐ Machining Applications III
- ☐ Intro CAD/CAM
- ☐ Computer Aided Manufacturing I

# First Year Underway

- December 2016 – Information sessions at the high schools
- February/March 2017 – Industry Open Houses
  - *Submitted program application to SO on Feb. 23*
- March – Application open
- April 17 – 20 – Orientation Week
  - *21 attended*
  - *Received SBCC approval for program on April 21*
- May 1 – Draft Day
- May 22 – Pre-apprenticeship begins
  - *18 pre-apprentices*
- August 10 – Signing Event
- August 14 – Apprenticeship begins
  - *16 apprentices*



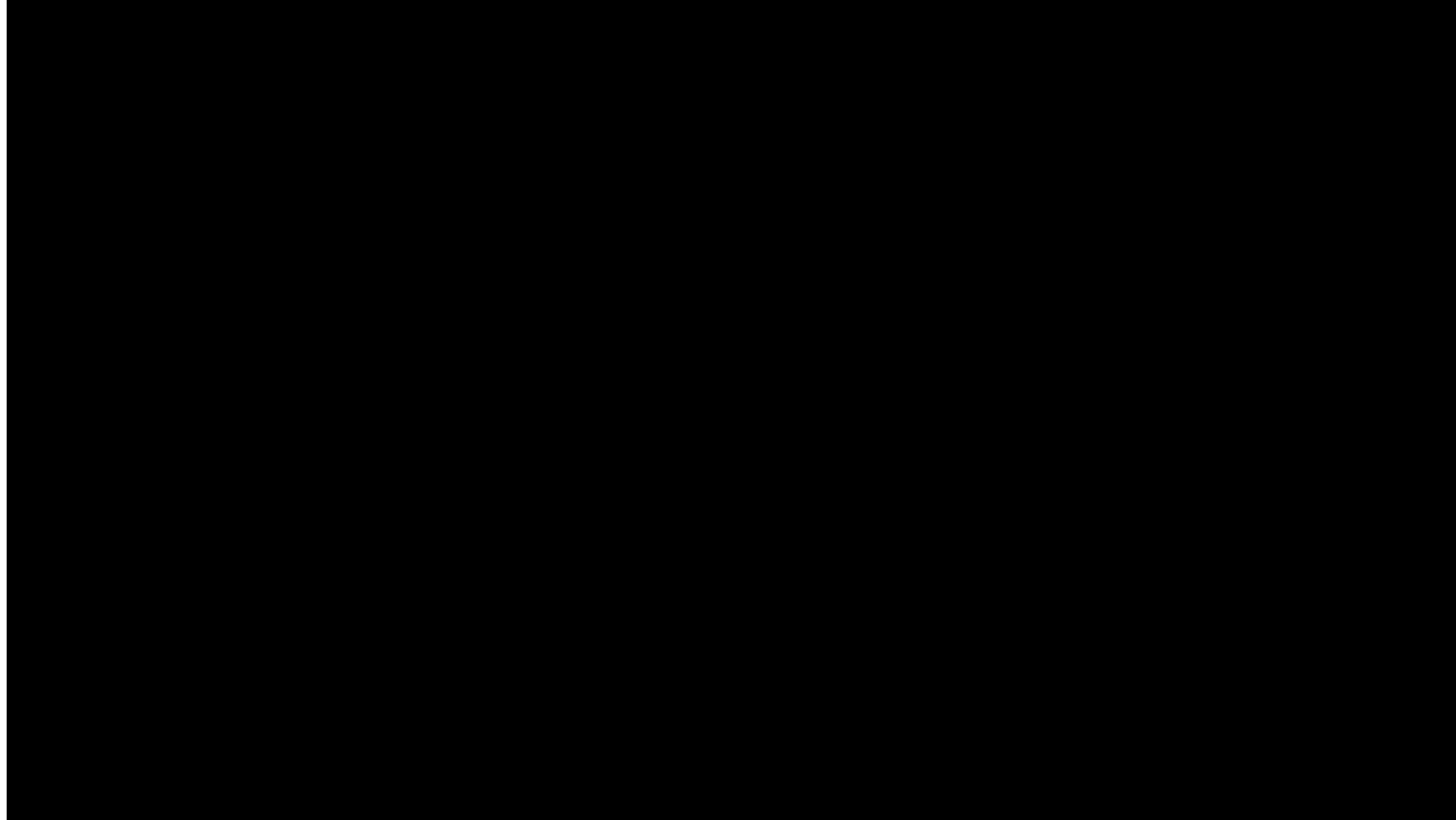
# Second Year Gearing Up

- January/February 2018 – Information sessions at the high schools
- February/March – Industry Open Houses
- February 2018 – Application open
- March 19 – 22 – Orientation Week
  - *40 attending*
- April 16 – Draft Day
- May 21 – Pre-apprenticeship begins
- August 9 – Signing Event
- August 15 – Apprenticeship begins





# Promotional Video



<https://youtu.be/zdtUxTg4mAU>

# Future Considerations

- Creation of a “Expectations” agreement for students and parents to sign
- Outline a procedure for when it becomes evident there isn’t a good match
  - Employer-initiated vs. Student-initiated
- Develop a mechanism for students to evaluate their experiences
  - *WBL courses aren’t until the 2<sup>nd</sup> year*
- Identify a means to ensure all apprentices are paid the same wage and that industry adhere to the pay scale agreed upon
- Industry mentor training
- Incorporate professionalism/soft skills
- Expand into other sectors
- Branch outside of youth apprenticeships



# Lessons Learned

LESSONS  
LEARNED

- Industry needs to be the one to take the lead
- Need buy-in on a common degree program
  - *Emphasize to the industries that the RTI is generic in nature and the skills specific to their particular industry should be taught in their OJT*
- Curriculum is the best fit
- Make any limitations – maximum cohort size, scheduling issues, etc., known upfront
- Some industries may have age and/or corporate restrictions



**Questions?**